

M&AOP Platform for Corporate Acquirers

AI-Powered Strategic Decisioning for Serial M&A Programs

\$4.9T

Global M&A deal value in 2025 (up 40% YoY)

74%

of M&A teams operate with 1-5 dedicated people

2.1x

Capability gap: programmatic acquirers vs. others

70%+

of deals fail to capture intended value

THE CORPORATE M&A CHALLENGE

Global M&A surged 40% to nearly \$5 trillion in 2025, but the teams responsible for executing these deals have not grown with them. After three years of workforce reductions, many serial acquirers operate with 1-5 people doing work that previously required 8-12. AI-driven headcount mandates have made this structural, not cyclical: 30% of enterprises are now limiting headcount growth due to AI, and entry-level M&A hiring has declined 73%. McKinsey's February 2026 survey found that the capability gap between programmatic acquirers and everyone else has widened to 2.1x. Those investing in systematic M&A operations are outperforming, while those relying on heroic ad hoc efforts and consulting support are falling further behind.

WHAT M&AOP DOES

M&AOP is an AI-powered strategic decisioning platform purpose-built for M&A. It spans the full deal lifecycle, from strategy and diligence through integration planning and value capture. The platform provides agentic guidance and automation across deal phases: generating strategic deliverables, validating decisions against the original deal rationale, and continuously monitoring strategic fit so integrations don't drift from the thesis that justified the acquisition. Every downstream decision anchors to a deal's NorthStar (the structured strategic rationale that prevents the execution fragmentation that kills synergy realization).

PLATFORM CAPABILITIES

Feature	What It Does
Deal NorthStar	Structured deal rationale, value drivers, and success criteria (the persistent strategic anchor from thesis through integration).
Strategy Builder	Auto-generate diligence checklists, integration plans, and interim operations policies tailored to each deal's NorthStar.
Coherence Monitoring	Continuous strategic-fit checks that flag when execution drifts from deal thesis, providing proactive governance across the lifecycle.
Scenario Simulation	Quantified comparison of integration approaches with trade-off analysis for data-driven recommendations.
Portfolio Dashboard	Executive visibility across all active deals: strategy readiness, decision queues, integration health, and blocker assessments.
Agentic Advisory	Domain-specific AI co-pilot for strategic analysis, scenario modeling, and artifact generation, trained on M&A methodology.

Reporting & Metrics	Per-deal and cross-program KPI tracking, scheduled reports, and AI-generated strategy insight reports.
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M&AOP MAPS TO HOW CORPORATE ACQUIRERS WORK

Capability building, not just deal execution. M&AOP is designed to make your M&A program stronger with each deal, not more dependent on external advisors. The platform captures methodology, institutional knowledge, and deal learnings so your team compounds capability over time rather than restarting from scratch on every transaction.

Force multiplication for lean teams. When a 2-3 person corp dev team is running multiple concurrent deals, M&AOP provides the agentic automation and structured methodology that lets them operate with the consistency and coverage of a much larger function. Strategic deliverables that previously took weeks are generated in hours.

Stakeholder alignment at scale. The number one execution challenge in enterprise M&A is cross-functional alignment. M&AOP's NorthStar anchoring system ensures functional workstreams (IT, HR, Finance, Operations) are executing against the same strategic rationale, with visibility into how their decisions connect to the deal thesis.

Integration debt remediation. Most serial acquirers have legacy integrations that never fully completed, consuming resources and blocking value realization. M&AOP can assess and remediate these "zombie integrations" systematically, freeing capacity for new deals.

HOW CORPORATE ACQUIRERS GET STARTED

M&AOP is designed to prove value on a single deal before expanding program-wide. Per-deal engagements are positioned as transaction infrastructure (alongside legal, banking, and consulting fees), not software subscriptions.

Entry Model	Description
Deal NorthStar Sprint	Full NorthStar development for one active deal, plus diligence checklist generation, integration plan scaffolding, and strategic alignment validation. Includes 30-day platform access for the deal team.
Integration Health Check	AI-powered assessment of one active or legacy integration. Identifies blockers, generates a prioritized remediation roadmap, and delivers an executive-ready report in 2-3 weeks.
Full-Lifecycle Engagement	End-to-end M&AOP deployment for one deal: NorthStar through post-close integration governance. Includes 90-day platform access for the deal team plus advisory hours.
EAP Platform Pilot	For organizations with existing budget authority. 30-45 day focused pilot on one active deal with pre-negotiated annual conversion terms. Pilot fees credited toward Year 1 annual license.

INDUSTRY ROI BENCHMARKS FOR SYSTEMATIC M&A INVESTMENT

25% Faster Deal Cycles	50% More Deal Capacity	40% More Synergy Capture	200-400% Overall ROI
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ABOUT TIGER TEAM M&A

Tiger Team M&A is a solutions provider for M&A excellence. M&AOP is enterprise-grade AI that guides, accelerates, and aligns deal strategy - ensuring decisions stay anchored to rationale. We help companies transform their M&A operations into competitive advantage, with a solution purpose-built for M&A, backed by Fortune 100 expertise.

Ready to Explore?

Start with a NorthStar Sprint on your next deal, or an Integration Health Check on a legacy acquisition that needs attention.

engage@tigerteammna.com | tigerteammna.com